



BHSI TEAM & CULTURE

- Highly experienced people, from diverse backgrounds, empowered to act
- Entrepreneurial spirit driven by customer focus
- Simplicity embraced over complexity enables our people to display the best of both character and capability
- Flat, efficient & responsive structure
- Considered underwriting approach driving long term relationships

FLEXIBLE PARTNERSHIP APPROACH

- Listening to customers and brokers, understanding their needs, tailoring solutions
- Timely issuance of quotes, binders and policies
- Bespoke offerings accommodating customer needs driven by lack of reinsurance treaty restrictions
- Brokers and customers have direct access to the decision makers

BHSI STRENGTH IN CLAIMS

- Significant industry experience in large and complex claims
- Collaborative approach to claims management with agile claims handlers working closely with the underwriting team
- Single point of contact with a genuine focus on expediting the settlement process
- Claims handling is backed by BHSI's financial strength
- Proactive approach to early claims settlement from any position within the programme

yes.

WE CAN TAILOR THAT
COVERAGE FOR YOU.

RISK ENGINEERING

- Highly experienced team working alongside underwriters at all stages in the insurance cycle
- Pragmatic approach
- Negotiated practical solutions
- Agile & responsive
- Work closely with claims team
- Working at a corporate and site level
- Flexible and tailored risk advisory services based on customer requirements

COVERAGE

- ISR IV or V manuscript form
- Multi-year ISR
- Customer focused wordings

INDUSTRY FOCUS

- Manufacturing & distribution
- Healthcare
- Education
- Real Estate
- Food & Beverage
- Transportation/Logistics
- Ports and Rail

FINANCIAL STRENGTH YOU CAN TRUST

- Berkshire Hathaway's National Indemnity group of insurance companies hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's.
- As of 30/09/2018 the National Indemnity group of insurance companies had \$285.7 billion in total admitted assets, with a \$169.3 billion in policy holder surplus

*source: Balance sheets as of 30/09/2018 for the Berkshire Hathaway National Indemnity group of insurance companies.



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Berkshire Hathaway Specialty Insurance Company (incorporated in Nebraska, USA) ABN 84 600 643 034, AFS Licence No. 466713 (www.bhspecialty.com) provides commercial property, casualty, healthcare, and executive and professional lines, and marine insurance. The actual and final terms of coverage for all product lines may vary. Berkshire Hathaway Specialty Insurance Company holds financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Houston, Indianapolis, Irvine, Los Angeles, New York, San Francisco, San Ramon, Seattle, Stevens Point, Auckland, Brisbane, Dubai, Dublin, Düsseldorf, Hong Kong, Kuala Lumpur, London, Macau, Melbourne, Munich, Perth, Singapore, Sydney and Toronto. For more information, contact info@bhspecialty.com.

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AUS-02/19-A



**Berkshire Hathaway
Specialty Insurance**