



## BHSI TEAM & CULTURE

- Highly experienced people, from diverse backgrounds, empowered to act
- Entrepreneurial spirit driven by customer focus
- Simplicity embraced over complexity enables our people to display the best of both character and capability
- Flat, efficient & responsive structure

## FLEXIBLE PARTNERSHIP APPROACH

- Listening to customers and brokers, understanding their needs, tailoring solutions
- Timely issuance of quotes, binders and policies
- Multi-year policies available (2 years without provisos, 3 years with large loss-ratio trigger)
- Bespoke multi-line offerings accommodating customer needs
- Brokers and customers have direct access to the decision makers

## BHSI STRENGTH IN CLAIMS

- Significant industry experience in large and complex claims
- Collaborative approach to claims management with claims handlers working closely with the underwriting team
- Single point of contact with a genuine focus on expediting the settlement process
- Claims handling is backed by BHSI's financial strength

# yes.

WE CAN TAILOR THAT  
COVERAGE FOR YOU.

## FINANCIAL STRENGTH YOU CAN TRUST

- Berkshire Hathaway's National Indemnity group of insurance companies hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's.
- As of 30/09/2018 the National Indemnity group of insurance companies had \$285.7 billion in total admitted assets, with a \$169.3 billion in policy holder surplus

\*source: Balance sheets as of 30/09/2018 for the Berkshire Hathaway National Indemnity group of insurance companies.

## COVERAGE

- General Liability
- Umbrella Liability
- Excess Liability
- Construction Liability

## INDUSTRY FOCUS

- Manufacturing & Distribution
- Education
- Power & Utilities
- Mining & Energy
- Oil & Gas
- Construction
- Professional Services
- Healthcare
- Life Sciences

## CAPABILITIES

### Territory

- Australian domiciled companies with Worldwide Territory

### Attachment

- Primary and/or Excess/Umbrella Layers, Quota Share or 100% of layers

### Working Capacity

- Primary: \$50m any one Occurrence/Aggregate for Products

### Excess

- Up to \$100m any one Occurrence/Aggregate for Products

### Restrictions:

- Accounts with turnover of less than \$10m

# CONTACTS

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Berkshire Hathaway Specialty Insurance Company (incorporated in Nebraska, USA) ABN 84 600 643 034, AFS Licence No. 466713 ([www.bhspecialty.com](http://www.bhspecialty.com)) provides commercial property, casualty, healthcare, and executive and professional lines, and marine insurance. The actual and final terms of coverage for all product lines may vary. Berkshire Hathaway Specialty Insurance Company holds financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Houston, Indianapolis, Irvine, Los Angeles, New York, San Francisco, San Ramon, Seattle, Stevens Point, Auckland, Brisbane, Dubai, Dublin, Düsseldorf, Hong Kong, Kuala Lumpur, London, Macau, Melbourne, Munich, Perth, Singapore, Sydney and Toronto. For more information, contact [info@bhspecialty.com](mailto:info@bhspecialty.com).

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**Berkshire Hathaway  
Specialty Insurance**