



BHSI TEAM & CULTURE

- Highly experienced people, from diverse backgrounds, empowered to act
- Entrepreneurial spirit driven by customer focus
- Simplicity embraced over complexity enables our people to display the best of both character and capability
- Flat, efficient & responsive structure

FLEXIBLE PARTNERSHIP APPROACH

- Listening to customers and brokers, understanding their needs, tailoring solutions
- Timely issuance of quotes, binders and policies
- Multi-year policies available (2 years without provisos, 3 years with large loss-ratio trigger)
- Bespoke multi-line offerings accommodating customer needs
- Brokers and customers have direct access to the decision makers

BHSI STRENGTH IN CLAIMS

- Significant industry experience in large and complex claims
- Collaborative approach to claims management with claims handlers working closely with the underwriting team
- Single point of contact with a genuine focus on expediting the settlement process
- Claims handling is backed by BHSI's financial strength

yes.

WE CAN TAILOR THAT
COVERAGE FOR YOU.

FINANCIAL STRENGTH YOU CAN TRUST

- Berkshire Hathaway Specialty Insurance Company is a member of Berkshire Hathaway's National Indemnity group of insurance companies. As of 30/09/2018, the National Indemnity group of insurance companies had \$285.7 billion in total admitted assets, with \$169.3 billion in policyholder surplus*.

*Source: Balance sheets as of 30/09/2018 for the Berkshire Hathaway National Indemnity group of insurance companies.

COVERAGE

MARINE

- Inland Marine - Cargo
- Ocean Marine - Cargo
- Stock Throughput
- Project Cargo/DSU
- Contractors' Plant and Equipment (CP&E)
- Equipment Floater (Miscellaneous Property)

TRANSPORT & LOGISTICS LIABILITY

- Logistics Operators Liability
- Port Operators Liability
- Cargo Handling Facility Liability
- Charterers Liability

INDUSTRY FOCUS

MARINE

- Manufacturing
- Food & Beverage Production
- Warehousing Distribution
- Government & Infrastructure
- Oil & Gas Production
- Fuel Storage and Distribution
- Mining
- Minerals and Metals processing
- Petrochemical manufacturing

TRANSPORT & LOGISTICS LIABILITY

- Logistics Operators
- Port and Terminal Operators
- Cargo Handling Facility Operators

CONTRACTORS' PLANT

- Civil Contractors/Construction
- Earth Moving Excavation
- Mining (above ground)

CONTACTS

SYDNEY OFFICE

Level 23, 420 George Street
Sydney NSW 2000

Dimitry Zilberud

Head of Marine

+612 8002 2114 O
+61 437 934 594 M
dimitry.zilberud@bhspecialty.com

Niall O'Connell

Senior Underwriter, Marine

+612 8002 2111 O
+61 456 000 042 M
niall.oconnell@bhspecialty.com

BRISBANE OFFICE

Level 35, 123 Eagle Street
Brisbane QLD 4000

Barton Phillips

Head of Transport & Logistics

+617 3056 2251 O
+61 498 989 896 M
barton.phillips@bhspecialty.com

Laetitia Roney

Manager, Marine

+617 3056 2252 O
+61 400 888 763 M
laetitia.roney@bhspecialty.com

Fiona Mannion

Senior Underwriter, Marine

+612 8002 2182 O
+61 429 348 415 M
fiona.mannion@bhspecialty.com

MELBOURNE OFFICE

Level 23, 600 Bourke Street
Melbourne VIC 3000

Brijesh Patel

Senior Underwriter, Marine

+613 8669 3809 O
+61 409 563 731 M
brijesh.patel@bhspecialty.com

CLAIMS

Susan Donaldson

Head of Claims

+612 8002 2107 O
+61 410 524 180 M
susan.donaldson@bhspecialty.com

Anouk Sireude

Claims Manager, Marine

+612 8002 2146 O
+61 439 588 470 M
anouk.sireude@bhspecialty.com

Elisa Ryder

Claims Consultant, Marine

+612 8002 2109 O
+61 437 539 282 M
elisa.ryder@bhspecialty.com

Laura Nicol

Claims Consultant

+612 8002 2165 O
+61 477 333 676 M
laura.nicol@bhspecialty.com

Berkshire Hathaway Specialty Insurance Company (incorporated in Nebraska, USA) ABN 84 600 643 034, AFS Licence No. 466713 (www.bhspecialty.com) provides commercial property, casualty, healthcare, and executive and professional lines, and marine insurance. The actual and final terms of coverage for all product lines may vary. Berkshire Hathaway Specialty Insurance Company holds financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Houston, Indianapolis, Irvine, Los Angeles, New York, San Francisco, San Ramon, Seattle, Stevens Point, Auckland, Brisbane, Dubai, Dublin, Düsseldorf, Hong Kong, Kuala Lumpur, London, Macau, Melbourne, Munich, Perth, Singapore, Sydney and Toronto.

For more information, contact info@bhspecialty.com.

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Berkshire Hathaway
Specialty Insurance