



## BHSI TEAM & CULTURE

- Highly experienced people, from diverse backgrounds, empowered to act
- Entrepreneurial spirit driven by customer focus
- Simplicity embraced over complexity enables our people to display the best of both character and capability
- Flat, efficient & responsive structure

## FLEXIBLE PARTNERSHIP APPROACH

- Listening to customers and brokers, understanding their needs, tailoring solutions
- Timely issuance of quotes, binders and policies
- Multi-year policies available (2 years without provisos, 3 years with large loss-ratio trigger)
- Bespoke multi-line offerings accommodating client needs
- Brokers and customers have direct access to the decision makers

## BHSI STRENGTH IN CLAIMS

- Significant industry experience in large and complex claims
- Collaborative approach to claims management with claims handlers working closely with the underwriting team
- Single point of contact with a genuine focus on expediting the settlement process
- Claims handling is backed by BHSI's financial strength

# yes.

WE CAN TAILOR THAT  
COVERAGE FOR YOU.

## FINANCIAL STRENGTH YOU CAN TRUST

- Berkshire Hathaway Specialty Insurance Company is a member of Berkshire Hathaway's National Indemnity group of insurance companies. As of 30/09/2018, the National Indemnity group of insurance companies had \$285.7 billion in total admitted assets, with \$169.3 billion in policyholder surplus\*.

\*Source: Balance sheets as of 30/09/2018 for the Berkshire Hathaway National Indemnity group of insurance companies.

## COVERAGE

### MARINE

- Inland Marine - Cargo
- Ocean Marine - Cargo
- Stock Throughput
- Project Cargo/DSU
- Contractors' Plant and Equipment (CP&E)
- Equipment Floater (Miscellaneous Property)

### TRANSPORT & LOGISTICS LIABILITY

- Logistics Operators Liability
- Port Operators Liability
- Cargo Handling Facility Liability
- Charterers Liability

## INDUSTRY FOCUS

### MARINE

- Dairy
- Meat & Livestock
- Forestry
- Bulk goods
- Manufacturing
- Food & Beverage Production
- Warehousing Distribution
- Government & Infrastructure
- Motor Vehicle
- Machinery
- Hides/Skins & Leather
- Petrochemical manufacturing

### TRANSPORT & LOGISTICS LIABILITY

- Logistics Operators
- Port and Terminal Operators
- Cargo Handling Facility Operators

### CONTRACTORS' PLANT

- Civil Contractors/Construction
- Earth Moving Excavation
- Mining (above ground)

# CONTACTS

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Berkshire Hathaway Specialty Insurance Company (incorporated in Nebraska, USA) NZ company No. 5737531, FSP 445946 ([www.bhspecialty.com](http://www.bhspecialty.com)) provides commercial property, casualty, healthcare professional liability, executive and professional lines, surety, travel, programs, medical stop loss, and homeowners insurance. The actual and final terms of coverage for all product lines may vary. In New Zealand it underwrites on the paper of Berkshire Hathaway Specialty Insurance Company, which holds financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Houston, Indianapolis, Irvine, Los Angeles, New York, San Francisco, San Ramon, Seattle, Stevens Point, Auckland, Brisbane, Dubai, Dublin, Düsseldorf, Hong Kong, Kuala Lumpur, London, Macau, Melbourne, Perth, Singapore, Sydney and Toronto. For more information, contact [info@bhspecialty.com](mailto:info@bhspecialty.com).

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**Berkshire Hathaway  
Specialty Insurance**