



Berkshire Hathaway
Specialty Insurance

Multinational

Berkshire Hathaway Specialty Insurance (BHSI) provides customised multinational solutions for customers in 175 countries around the globe. We achieve this through BHSI owned operations, global direct partner network and Globex Partner Network. When you build a multinational programme with us, you can be confident that you're instilling a programme from a financially-strong company with the commitment, expertise and global reach that will serve you well from underwriting through claims resolution, worldwide.

Berkshire Hathaway's National Indemnity group of insurance companies hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's with \$285.7 billion in total admitted assets and \$169.3 billion in policyholder surplus*.

* Source: Balance sheets as of 9/30/2018 for the Berkshire Hathaway National Indemnity group of insurance companies.

CUSTOMER CENTRICITY

- ✓ **COVERAGE** Programmes can include any of our full range of coverages -- from Directors & Officers, Commercial General Liability, Professional Indemnity, Umbrella/Excess Liability, Crime, Cyber, Fiduciary Liability, Property, Inland Transit and Marine Cargo Liability, and Accident & Health. Our multinational team collaborates to tailor solutions that meet our customer's unique insurance needs, while also addressing local regulatory concerns.
- ✓ **COMPLIANCE** BHSI appreciates the regulatory concerns of our customers and are committed to providing support to build compliant multinational programmes around the world.
- ✓ **CERTAINTY** BHSI combines the strength of a top-rated balance sheet with a worldwide team of experienced professionals who work shoulder to shoulder with global customers to deliver on our commitments, year after year.
- ✓ **CLAIMS** Our claims team is proactive in engaging with customers and brokers early in the development of every multinational programme. We work with each customer to develop a customised Global Claims Plan to ensure claim handling that's smoothly coordinated and tailored to our customers' specific needs and preferences.

TEAM

Our Multinational team consists of 16 dedicated team members, including Multinational Programme Coordinators seated around the globe. These individuals work collaboratively with the rest of our 1,600 team members across the globe to deliver exceptional service to our global customers on all aspects of Multinational Programme implementation and execution including policy issuance, premium payment and collections and claims.

Contacts

Chris Colahan

President, Europe

+44 (0) 20 3429 4998 [O](#)

chris.colahan@bhspecialty.com

Andrew Walker

Head of Claims, Europe

+44 (0) 20 3429 4912 [O](#)

andrew.walker@bhspecialty.com

Paul Roffey

Multinational Programme Coordinator

+44 (0) 203 429 4915 [O](#)

paul.roffey@bhspecialty.com

David Valzania

Senior Vice President

+1 617.936.2953 [O](#)

+1 617.513.9762 [M](#)

david.valzania@bhspecialty.com

Amy Bowman

Assistant Vice President

+1 617.902.7103 [O](#)

+1 857.272.5125 [M](#)

amy.bowman@bhspecialty.com

Scott Lee

Vice President

Head of Multinational Claims

+1 857.504.7098 [O](#)

+1 617.697.4517 [M](#)

scott.lee@bhspecialty.com

team.

WORKING SHOULDER
TO SHOULDER WITH YOU.



**Berkshire Hathaway
Specialty Insurance**

In Europe, the specialty division will operate as part of Berkshire Hathaway International Insurance Limited ("BHIL"), an incorporated England and Wales limited liability company, Registration Number 3230337 and Registered Office of 4th Floor, 8 Fenchurch Place, London EC3M 4AJ, United Kingdom. BHIL is an affiliate of Berkshire Hathaway Specialty Insurance (www.bhspecialty.com) ("BHSI"), which provides commercial property, marine, casualty, healthcare professional liability, executive and professional lines, surety, travel, programs, medical stop loss and homeowner's insurance programs. BHSI and BHIL are part of Berkshire Hathaway's National Indemnity group of insurance companies, which hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's.

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