



## BHSI TEAM & CULTURE

- Highly experienced people, from diverse backgrounds, empowered to act
- Entrepreneurial spirit driven by customer focus
- Simplicity embraced over complexity enables our people to display the best of both character and capability
- Flat, efficient & responsive structure

## FLEXIBLE PARTNERSHIP APPROACH

- Listening to customers and brokers, understanding their needs, tailoring solutions
- Timely issuance of quotes, binders and policies
- Bespoke multi-line offerings accommodating customer needs
- Brokers and customers have direct access to the decision makers

## BHSI STRENGTH IN CLAIMS

- Significant industry experience in large and complex claims
- Collaborative approach to claims management with claims handlers working closely with the underwriting team
- Single point of contact with a genuine focus on expediting the settlement process
- Claims handling is backed by BHSI's financial strength

yes.

WE CAN TAILOR THAT  
COVERAGE FOR YOU.

## FINANCIAL STRENGTH YOU CAN TRUST

- Berkshire Hathaway's National Indemnity group of insurance companies hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's.
- As of 31/12/2019 the National Indemnity group of insurance companies had \$333.9 billion in total admitted assets, with a \$202.5 billion in policy holder surplus

\*source: Balance sheets as of 31/12/2019 for the Berkshire Hathaway National Indemnity group of insurance companies.

## COVERAGE

- Public Liability
- Product Liability
- Excess Liability
- Professional Services Liability
- Clinical Trials Liability (embedded or standalone)

## INDUSTRY FOCUS

- Manufacturing & Distribution
- Medical Devices
- Nutraceuticals
- Generic Pharmaceuticals
- Biologicals
- Clinical Trials
- Dental Products
- Veterinary Products

## CAPABILITIES

### Territory

- Australian domiciled companies with Worldwide Territory

### Attachment

- Primary and/or Excess/Umbrella Layers, Quota Share or 100% of layers

### Working Capacity

- \$20m any one Occurrence/Aggregate for Products

### Additional Cover

- Clinical Trials (embedded or standalone)
- Professional Services Liability
- Clinical Trials Liability (embedded or standalone)
- Product Recall Expense
- Care, Custody and Control
- Mitigation costs

# CONTACTS

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For more information, contact [info@bhspecialty.com](mailto:info@bhspecialty.com).

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**Berkshire Hathaway  
Specialty Insurance**