



## TEAM & CULTURE

- Highly experienced people, from diverse backgrounds, empowered with extensive M&A and Tax experience to act
- Entrepreneurial spirit driven by performance and customer service focus
- Flat, efficient & responsive structure
- Underwriting and Claims fully aligned

yes.

WE CAN TAILOR THAT  
COVERAGE FOR YOU.

## SPECIALIZED CLAIMS EXPERTISE

- In-house claims handling group with deep experience in complex, high-value claims and settlements;
- Claims handling group fully integrated with our underwriting team;
- Collaborative, consultative philosophy where customers have direct access to decision-makers;
- Claims handling service backed by unmatched financial strength

## TRANSACTIONAL LIABILITY COVERAGE DESIGNED FOR YOU

### PRIMARY & EXCESS PRODUCTS

- Warranty & Indemnity Insurance
- Tax Liability Insurance

### FLEXIBLE TERMS:

- Limits up to \$50M; retained 100% by BHSI

## BROAD UNDERWRITING APPETITE

- We can provide coverage for most business sectors across Asia and the Middle East.

## FINANCIAL STRENGTH YOU CAN TRUST

- Berkshire Hathaway's National Indemnity group of insurance companies hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's.
- As of 30/06/2020 the National Indemnity group of insurance companies had \$316.5 billion in total admitted assets and \$185.2 billion in policyholder surplus\*.

\*source: Balance sheets as of 30/06/2020 for the Berkshire Hathaway National Indemnity group of insurance companies.

## SERVING CUSTOMERS. STEADY GROWTH.

### Tax Insurance:

- Protects against uncertain tax liabilities
- Provides coverage not available from traditional representations and warranties insurance
- Time effective alternative to prior clearance from tax authorities

### Warranty & Indemnity Insurance:

- Additional protections beyond caps & survival
- Enhances bids by providing clean exit for sellers
- Reduces escrow amounts
- Preserves relationships with management sellers

## TRANSACTIONAL LIABILITY TEAM

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Regulated by the Dubai Financial  
Services Authority

Berkshire Hathaway Specialty Insurance Company (incorporated in Nebraska, USA) provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident and health, medical stop loss, homeowners, and multinational insurance. The actual and final terms of coverage for all product lines may vary. In the Asia Middle East region, it underwrites on the paper of Berkshire Hathaway Specialty Insurance Company, which holds financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Houston, Indianapolis, Irvine, Los Angeles, New York, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Brisbane, Cologne, Dubai, Dublin, Hong Kong, Kuala Lumpur, London, Macau, Madrid, Manchester, Melbourne, Munich, Paris, Perth, Singapore, Sydney and Toronto.

For more information, contact [info@bhspecialty.com](mailto:info@bhspecialty.com).

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Berkshire Hathaway  
Specialty Insurance