



BHSI TEAM & CULTURE

- Highly experienced people, from diverse backgrounds, empowered to act
- Entrepreneurial spirit driven by customer focus
- Simplicity embraced over complexity enables our people to display the best of both character and capability
- Flat, efficient & responsive structure

FLEXIBLE PARTNERSHIP APPROACH

- Listening to customers and brokers, understanding their needs, tailoring solutions
- Timely issuance of quotes, binders and policies
- Multi-year policies available (2 years without provisos, 3 years with large loss-ratio trigger)
- Bespoke multi-line offerings accommodating customer needs
- Brokers and customers have direct access to the decision makers

BHSI STRENGTH IN CLAIMS

- Significant industry experience in large and complex claims
- Collaborative approach to claims management with claims handlers working closely with the underwriting team
- Single point of contact with a genuine focus on expediting the settlement process
- Claims handling is backed by BHSI's financial strength

yes.

WE CAN TAILOR THAT
COVERAGE FOR YOU.

FINANCIAL STRENGTH YOU CAN TRUST

- Berkshire Hathaway's National Indemnity group of insurance companies hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's
- As of 30/06/2020 the National Indemnity group of insurance companies had \$316.5 billion in total admitted assets, with a \$185.2 billion in policy holder surplus*

*Source: Balance sheets as of 30/06/2020 for the Berkshire Hathaway National Indemnity group of insurance companies.

COVERAGE

MARINE

- Inland Marine - Cargo
- Ocean Marine - Cargo
- Stock Throughput
- Project Cargo/DSU

COMMERCIAL INLAND MARINE (CIM)

- Contractors' Plant and Equipment (CP&E)
- Equipment Floater (Miscellaneous Property)

TRANSPORT & LOGISTICS LIABILITY

- Logistics Liability
- Port Operators Liability
- Cargo Terminal Liability
- Customs Broker & Freight Forwarder Liability

INDUSTRY FOCUS

MARINE

- Manufacturing
- Food & Beverage Production
- Warehousing Distribution
- Government & Infrastructure
- Oil & Gas Production
- Fuel Storage and Distribution
- Mining
- Minerals and Metals processing
- Petrochemical manufacturing

TRANSPORT & LOGISTICS LIABILITY

- Logistics Operators
- Port and Terminal Operators
- Cargo Handling Facility Operators
- Customs Brokers and Freight Forwarders

CONTRACTORS' PLANT

- Civil Contractors/Construction
- Earth Moving Excavation
- Mining (above ground)



Berkshire Hathaway
Specialty Insurance

Berkshire Hathaway Specialty Insurance Company (incorporated in Nebraska, USA) ABN 84 600 643 034, AFS License No. 466713 (www.bhspecialty.com) provides commercial property, casualty, healthcare professional liability, executive and professional lines, surety, travel, programs, accident and health, and marine insurance. The actual and final terms of coverage for all product lines may vary.

Berkshire Hathaway Specialty Insurance Company holds financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Houston, Indianapolis, Irvine, Los Angeles, New York, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Brisbane, Cologne, Dubai, Dublin, Hong Kong, Kuala Lumpur, London, Macau, Madrid, Manchester, Melbourne, Munich, Paris, Perth, Singapore, Sydney and Toronto.

For more information, contact info@bhspecialty.com.

The information contained herein is for general informational purposes only and does not constitute an offer to sell or a solicitation of an offer to buy any product or service. Any description set forth herein does not include all policy terms, conditions and exclusions. Please refer to the actual policy for complete details of coverage and exclusions.

AUS-04/21-A

CONTACTS

SYDNEY OFFICE

Level 23, 420 George Street
Sydney NSW 2000

Dimitry Zilberud

Head of Marine

+612 8002 2114 O
+61 437 934 594 M
dimitry.zilberud@bhspecialty.com

Niall O'Connell

Manager, Inland Marine

+612 8002 2111 O
+61 456 000 042 M
niall.oconnell@bhspecialty.com

Ben Atkins

Senior Underwriter, Inland Marine

+612 8002 2185 O
+61 436 032 915 M
ben.atkins@bhspecialty.com

Liana Li

Underwriter, Marine

+612 8002 2105 O
+61 473 444 004 M
liana.li@bhspecialty.com

Anouk Sireude

Underwriter, Marine

+612 8002 2146 O
+61 409 945 572 M
anouk.sireude@bhspecialty.com

BRISBANE OFFICE

Level 35, 123 Eagle Street
Brisbane QLD 4000

Barton Phillips

Head of Transport & Logistics

+617 3056 2251 O
+61 418 957 497 M
barton.phillips@bhspecialty.com

Laetitia Roney

Manager, Marine

+617 3056 2252 O
+61 467 777 321 M
laetitia.roney@bhspecialty.com

MELBOURNE OFFICE

Level 9, 360 Elizabeth Street
Melbourne Victoria 3000

Brijesh Patel

Marine Cargo Manager

+613 8669 3809 O
+61 409 563 731 M
brijesh.patel@bhspecialty.com

Bosko Kicanovic

Underwriter, Marine

+613 9010 6409 O
+61 455 333 923 M
bosko.kicanovic@bhspecialty.com

PERTH OFFICE

Level 13, 140 St George's Terrace
Perth WA 6000

Shaun Murphy

Senior Underwriter, Property

+618 6102 3072 O
+61 409 620 948 M
shaun.murphy@bhspecialty.com

CLAIMS

Susan Donaldson

Head of Claims

+612 8002 2107 O
+61 457 124 690 M
susan.donaldson@bhspecialty.com

Blake Metham

Senior Claims Consultant, Marine

+612 800 22103 O
+61 407 668 611 M
blake.metham@bhspecialty.com

Elisa Ryder

Claims Consultant, Marine

+612 8002 2109 O
+61 437 539 282 M
elisa.ryder@bhspecialty.com

Laura Nicol

Claims Consultant

+612 8002 2165 O
+61 477 333 676 M
laura.nicol@bhspecialty.com