



BHSI TEAM & CULTURE

- Highly experienced people, from diverse backgrounds, empowered to act
- Entrepreneurial spirit driven by customer focus
- Simplicity embraced over complexity enables our people to display the best of both character and capability
- Flat, efficient & responsive structure

FLEXIBLE PARTNERSHIP APPROACH

- Listening to customers and brokers, understanding their needs, tailoring solutions
- Timely issuance of quotes, binders and policies
- Multi-year policies available (2 years without provisos, 3 years with large loss-ratio trigger)
- Bespoke multi-line offerings accommodating client needs
- Brokers and customers have direct access to the decision makers

BHSI STRENGTH IN CLAIMS

- Significant industry experience in large and complex claims
- Collaborative approach to claims management with claims handlers working closely with the underwriting team
- Single point of contact with a genuine focus on expediting the settlement process
- Claims handling is backed by BHSI's financial strength

yes.

WE CAN TAILOR THAT
COVERAGE FOR YOU.

FINANCIAL STRENGTH YOU CAN TRUST

- Berkshire Hathaway's National Indemnity group of insurance companies hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's
- As of 30/06/2020 the National Indemnity group of insurance companies had \$316.5 billion in total admitted assets, with \$185.2 billion in policy holder surplus*

*Source: Balance sheets as of 30/06/2020 for the Berkshire Hathaway National Indemnity group of insurance companies.

CAPABILITIES

PROPERTY

- ISR Mark IV or V, manuscript forms
- Lead, follow or 100% offering
- Opportunities with TIV starting from AUD 15,000,000
- Practical and Collaborative Risk Engineering Solutions

LIABILITY

- Primary, excess and/or umbrella, life science, quota share or 100% of layers
- Primary: AUD 50,000,000 any one occurrence/ aggregate for products
- Opportunities with turnover greater than AUD 10,000,000

EXECUTIVE & PROFESSIONAL (PI, D&O and CYBER)

- Broad policy wording
- Flexible deployment of capital on primary, excess and co-insurance basis
- Cyber is backed by a dedicated breach response team of legal, forensic and PR experts available 24/7 to offer urgent assistance during critical times

CONSTRUCTION

- Both contract works material damage and legal liability
- Annual floater policies
- Single project policies
- Delay in start-up
- Contractors with a turnover greater than AUD 20,000,000

MARINE

- Annual and one off marine cargo policies including stock throughput
- Logistics operators liability, port operators liability and cargo handling facility liability
- Project cargo/DSU

ACCIDENT & HEALTH

- Extensive Group Accident & Health Product Suite
- Target wide variety of industry sectors
- Fast & Efficient Underwriting
- Security & Medical focussed 24/7 Emergency Response Team

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Berkshire Hathaway
Specialty Insurance

Berkshire Hathaway Specialty Insurance Company (incorporated in Nebraska, USA) ABN 84 600 643 034, AFS License No. 466713 (www.bhspecialty.com) provides commercial property, casualty, healthcare professional liability, executive and professional lines, surety, travel, programs, accident and health, and marine insurance. The actual and final terms of coverage for all product lines may vary. Berkshire Hathaway Specialty Insurance Company holds financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Houston, Indianapolis, Irvine, Los Angeles, New York, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Brisbane, Cologne, Dubai, Dublin, Hong Kong, Kuala Lumpur, London, Macau, Madrid, Manchester, Melbourne, Munich, Paris, Perth, Singapore, Sydney and Toronto.

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