



Berkshire Hathaway  
Specialty Insurance

## Executive & Professional Lines Appetite Guide

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### Forms

Excess Follow Form  
Primary Forms

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### Coverage Available

Excess Side A Directors & Officers Liability  
Excess Directors & Officers Liability  
Excess Professional Liability  
Excess Fiduciary Liability  
Excess Employment Practices Liability  
Excess Crime/Fidelity  
Excess Cyber (Privacy & Network Risk)  
Excess Errors & Omissions

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### Capacity

\$50 million  
\$25 Million Typical Limit Deployed  
More Limit Available for Select Risks

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### Premium

Minimum Account Premium: \$100,000  
Minimum Price per Million: \$5,000

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### Target Customers

Publicly traded Commercial Companies (\$1b+ Market Cap)  
Financial Institutions (\$10b+)  
(Banks, Insurance Companies, Asset Managers)  
Private Companies (\$500m+ revenue)  
Professional Service Firms (Billings of \$25m+)  
(Emphasis on Law Firms with 100+ attorneys)

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## WHAT WE'RE WRITING

- Excess D&O coverage for a publicly listed P&C Insurer
- Excess Professional Liability coverage for a national bank
- Excess Cyber coverage for a national bank
- Excess A-Side D&O coverage for a major financial institution
- Excess Blended Professional and Executive Liability coverage provided to a major financial institution
- Excess A-Side D&O coverage for a global energy company
- Excess Professional Liability coverage for a global insurance broker
- Excess Professional Liability coverage for a national law firm



Berkshire Hathaway  
Specialty Insurance

Berkshire Hathaway Specialty Insurance (www.bhspecialty.com) provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident and health, medical stop loss, homeowners, and multinational insurance. The actual and final terms of coverage for all product lines may vary. It underwrites on the paper of Berkshire Hathaway's National Indemnity group of insurance companies, which hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Houston, Indianapolis, Irvine, Los Angeles, New York, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Brisbane, Cologne, Dubai, Dublin, Hong Kong, Kuala Lumpur, London, Macau, Madrid, Manchester, Melbourne, Munich, Paris, Perth, Singapore, Sydney and Toronto. For more information, contact info@bhspecialty.com.

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