



Berkshire Hathaway  
Specialty Insurance

## Inland Marine Appetite Guide

*BHSI's Inland Marine team targets industry segments including contractors, equipment dealers and construction, logistics, transportation and trucking and specialty inland marine risks. We specialize in unique inland marine exposures and have the expertise to provide tailored coverage for our customer's needs.*

<b>Products</b>	Inland Marine Coverages on an Admitted and Non-Admitted Basis
<b>Carrier</b>	Berkshire Hathaway Specialty Insurance Company (Admitted) National Fire & Marine Insurance Company (Non-Admitted) A++ from AM Best, AA+ from Standard & Poor's
<b>Target Industries</b>	Construction, Transportation and Specialty
<b>Territory</b>	United States and Canada
<b>Capacity</b>	Up to \$10,000,000 - Ground up, Excess or Quota Share Following Form Varies by class and risk conditions
<b>Minimum Premium</b>	\$10,000
<b>Forms</b>	American Association of Insurance Services, Inc. (AAIS) Manuscript Forms available upon request on a Non-Admitted Basis

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## Preferred Classes

### CONSTRUCTION

Builder's Risk  
Contractors Equipment  
Equipment Sales And Rental  
Installation Floater

### TRANSPORTATION

Motor Truck Cargo  
Inland Transit

- Transportation
- Owner's Cargo
- Trip Transit

Riggers' Coverage  
Warehouse Legal Liability

### SPECIALTY

Bailee Customers  
Commercial Output Policy (COP)  
Miscellaneous Floaters

- Scheduled Property
- Miscellaneous Bailee
- Patterns and Dies
- Exhibition
- Mobile Medical Equipment
- Rolling Stock
- Radio And Television Towers And Equipment

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## Undesirable Classes

### CONSTRUCTION

Builder's Risk

- Frame & frame over podium
- Frame renovations

### TRANSPORTATION

Auto Physical Damage  
Moving & Storage

### SPECIALTY

Dealers Open Lot  
Railroad Infrastructure

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Berkshire Hathaway Specialty Insurance ([www.bhspecialty.com](http://www.bhspecialty.com)) provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident and health, medical stop loss, homeowners, and multinational insurance. The actual and final terms of coverage for all product lines may vary. It underwrites on the paper of Berkshire Hathaway's National Indemnity group of insurance companies, which hold financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Houston, Indianapolis, Irvine, Los Angeles, New York, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Brisbane, Cologne, Dubai, Dublin, Frankfurt, Hong Kong, Kuala Lumpur, London, Macau, Madrid, Manchester, Melbourne, Munich, Paris, Perth, Singapore, Sydney and Toronto.

For more information, contact [info@bhspecialty.com](mailto:info@bhspecialty.com).

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