



Marine Equipment & Subsea Appetite Guide

PRODUCT: All Risks' of physical loss or damage to marine and subsea equipment whilst in transit, in store, whilst topside aboard vessels or whilst operational in water.

FORM: Berkshire Hathaway Marine Equipment & Subsea Wording

CAPACITY: Up to US\$10M
(varies by equipment type & risk conditions)

TERRITORY: Worldwide subject to sanctions clause

MINIMUM PREMIUM: US\$10,000 any one policy

ATTACHMENT: Primary and/or Excess Layers where appropriate

ADDITIONAL INFORMATION: Lead market, but will consider supporting and follow lines of appropriate leaders

INDUSTRY FOCUS:

This product may suit the equipment insurance needs of those involved in the following sectors:

- Commercial Dive Contractors
- Offshore Service Contractors
- Marine Alternative Energy Providers
- Universities & Colleges
- Government Sponsored Entities
- Aquaculture Industry
- Oil & Gas Exploration Contractors
- Seabed Mapping
- Climate Change monitoring
- Environmental Safety/Pollution Control

FINANCIAL STRENGTH YOU CAN TRUST

Berkshire Hathaway Specialty Insurance Company is a member of Berkshire Hathaway's National Indemnity group of insurance companies.

As of 31/03/2022, the National Indemnity group of insurance companies had US \$463.1 billion in total admitted assets, with a US \$297.9 billion in policy holder surplus*

*Source: Balance sheets as of 31/03/2022 for the Berkshire Hathaway National Indemnity group of insurance companies.

yes.

WE CAN TAILOR THAT
COVERAGE FOR YOU.

Our customer focus ensures we listen to and understand our customers operations which vary greatly in the offshore environment. Our flexible wording can be tailored to fully meet the demands and needs of each customer.

WHAT WE'RE WRITING

Geo-technical Equipment
Commercial Diving Equipment
Saturation Dive Systems
Remotely Operated Vehicles
Trenchers, Ploughs & ROVJets
Carousels, Winches, A-Frames & Lay Systems
Marine Renewables (Tidal & Wave Energy)
Safety & Pollution Control Equipment
Buoys of all kinds (excluding Calm & SPM)
Submarines - Tourist & Leisure
Ocean Bottom Seismic Nodes
AUV's & Gliders
ASV's & USV's
Aquaculture equipment (excluding pontoons)
Seismic Streamers

CONTACTS:

UNDERWRITING

Julia Joes

*Vice President
Head of Marine, Asia
+65 6675 1161
julia.joes@bhspecialty.com*

Venny Oktaviani

*Assistant Vice President
Marine, Asia
+65 6675 1502
venny.oktaviani@bhspecialty.com*

Alfy Ramdzan

*Associate Underwriter
Marine, Asia
+65 6675 1518
Alfy.ramdzan@bhspecialty.com*

CLAIMS

Tim Collier

*Head of Claims, Asia Middle East
+65 6675 1492
tim.collier@bhspecialty.com*

Lucy Loh

*Assistant Vice President
Claims, Asia
+65 6675 1474
lucy.loh@bhspecialty.com*



**Berkshire Hathaway
Specialty Insurance**

Berkshire Hathaway Specialty Insurance Company (incorporated in Nebraska, USA) provides commercial property, casualty, healthcare professional liability, executive and professional lines, transactional liability, surety, marine, travel, programs, accident and health, medical stop loss, homeowners, and multinational insurance. The actual and final terms of coverage for all product lines may vary. In the Asia Middle East region, it underwrites on the paper of Berkshire Hathaway Specialty Insurance Company, which holds financial strength ratings of A++ from AM Best and AA+ from Standard & Poor's. Based in Boston, Berkshire Hathaway Specialty Insurance has offices in Atlanta, Boston, Chicago, Houston, Indianapolis, Irvine, Los Angeles, New York, San Francisco, San Ramon, Seattle, Stevens Point, Adelaide, Auckland, Brisbane, Cologne, Dubai, Dublin, Frankfurt, Hong Kong, Kuala Lumpur, London, Lyon, Macau, Madrid, Manchester, Melbourne, Munich, Paris, Perth, Singapore, Switzerland, Sydney, Toronto, and Zurich.

For more information, contact info@bhspecialty.com.

The information contained herein is for general informational purposes only and does not constitute an offer to sell or a solicitation of an offer to buy any product or service. Any description set forth herein does not include all policy terms, conditions and exclusions. Please refer to the actual policy for complete details of coverage and exclusions.